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Australian Securities Exchange
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BY ELECTRONIC LODGEMENT

HGL Limited
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Acquisition of POSM

HGL Limited (ASX: HNG) is pleased to announce that its Retail Marketing business, SPOS Group, has entered into an agreement to purchase the business and operations of POSM (Point of Sale Material) Pty Ltd (POSM).

Founded in 1989, POSM is a major supplier of quality shop fittings, display solutions, display accessories, signage and custom printed promotional products to large retailers and FMCG brands.

The acquisition of POSM provides SPOS Group with an extended product offering and customer base. Integrating the two businesses and utilising SPOS Group's sales organisation and infrastructure delivers both growth opportunities and expense synergies, and will expand SPOS Group's market share in Australia and New Zealand.

This acquisition reflects HGL's strategy to invest and strengthen our representation in Retail Marketing products as one of our target industry sectors. The investment of \$0.7 million plus earn-out will be funded through existing cash reserves, and will be EPS accretive in the current financial year.

The transaction is expected to complete in early December 2017.

Peter Miller
Chairman

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